



# Aslinger & Associates

Performance Improvement Consultants

Contact Us  
for a free consultation!  
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## Coaching for Improved Performance A Two-Day Workshop

### Purpose of this Training

To develop the necessary coaching skills to improve individual performance, build self-sufficient teams, and achieve improved results

### Participants Learn...

- ...how to translate the new role of a leader/manager in a team-based organization into specific day-to-day coaching activities and behaviors
- ...how to promote capability and confidence in individuals by the appropriate use of "coaching questions"
- ...how to effectively facilitate teams in the process of solving problems
- ...how to effectively transfer decision making responsibilities to teams
- ...how to assess team development and plan an appropriate intervention strategy
- ...how to provide appropriate recognition for the efforts and contributions of individuals and teams
- ...how to establish individual and team goals
- ...how to conduct successful coaching meetings utilizing the coaching meeting process

### Why this training is important?

High Performance Organizations are results focused with clear direction and purpose. In order for parts of the organization to be aligned with the organization's core purpose, an effective performance management system is critical. Establishing expectations and goals for individuals and teams, along with coaching to reinforce good performance and troubleshoot performance issues, are key skills for organization leaders. By practicing effective coaching skills, leaders and managers can establish a work environment that is motivating and elicits a higher level of commitment and effort from its members.

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